



TOMAX
NEWS

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PLUS:



MARKET SUMMARY

- See more about our new Tomax Logistics office in Sydney via the article in this newsletter via this

- Just in case a new location in Sydney isn't enough, we're also excited to announce that we are moving to a much larger facility in Perth next week as well! Stay tuned for more information in our newsletter next week!

- The national labour market shortage in the industrial and logistics sectors continues to cause large scale issues to the flow of cargo. Due to the high volume of cargo currently being warehoused around the country there is a requirement for additional staff to manage those cargo flows. Forklift drivers, warehouse hands, administrators and managers are all in short supply. Tomax currently has

7 positions open in a variety of locations and roles, if you know anyone with skills in the logistics industry looking for work we'd love to hear from them.

- In what will come as no surprise to anyone, shipping lines are beginning to declare their profits for the first quarter of 2022 with records being broken once again. Freight rates are still at historically high levels in many trade-lanes around the world, allowing shipping lines to continue to rake in exorbitant profits globally.

GAZETTE TARIFF CONCESSIONS (TC)

Tariff Concession Orders (TCOs) are an Australian Government revenue concession that exists where there are no known Australian manufacturers of goods that are substitutable for imported goods.

[CLICK TO VIEW LATEST GAZETTE](#)



NEW TOMAX SYDNEY OFFICE



The Tomax Group is excited to announce our first physical presence in Sydney, with the opening of a Sydney transport depot and office located at Unit 15/46-48 Jedda Road, Prestons NSW 2170. Our NSW Regional Supervisor, Cheyne Hyde and team are looking forward to getting the office ready for action! Tomax is proud to have the major ports of Melbourne, Sydney, Brisbane and Fremantle covered with our increasing footprint of logistics services in Australia.



TOMAX SYDNEY OFFICE

Unit 15/46-48 Jedda Road
Prestons NSW 2170

NEW TOMAX PERTH WAREHOUSE



We're also pleased to announce that our Tomax Perth Warehouse has moved just around the corner in Canning Vale to a new 5,000sqm facility where the warehousing operations of the group will be ramped up on a larger scale. Our Perth Warehouse Manager, Harvey Armstrong among several new staff - will be taking on the new challenge of running the much larger facility located at 20 Baile Road in Canning Vale. Stay tuned for next week's newsletter for more information!



TOMAX PERTH WAREHOUSE

20 Baile Road
Canning Vale WA 6155

LATEST NEWS

UNREASONABLE FEES CAUSE HAVOC FOR AUSTRALIAN SHIPPERS

There is no rest for Australian shippers who are facing a double blow of out of control supply chain inflation, container detention fees and delays to manufacturing in China. The Freight and Trade Alliance (FTA) have since again called for greater regulation of the shipping industry due to the “unreasonable fees”, criticising the “foreign owned” shipping lines which serve Australia saying, “Australians are paying more than one billion dollars a year in unreasonable international shipping fees, in addition to record high freight rates and a spate of surcharges.” The lobby group has provided evidence to the government’s productivity commission, disputing that the container detention fees are “unfairly applied in the current environment of vessel bunching, limited operating hours, delays in biosecurity releases and inspections, extreme supply chain labour shortages and, in many cases, the detention clock starting at a time when cargo is physically unavailable for collection from the wharf.”

Paul Zalai, FTA Director, said, “we are operating in incredibly difficult times and adding salt to the wounds is this container detention charging regime – a massive blow for Australian commerce and a windfall for foreign-owned shipping lines, contributing to their multi-billion dollar annual profits. Shipping fees draw a parallel with the cost of living and inflationary pressures being felt across Australia, with charges being passed down the supply chain, adversely affecting manufacturers, farmers, rural communities and consumers. Everyone from major retailers to small businesses are affected. Freight forwarders, customs brokers and transport companies are left in the unenviable position of trying to explain an unbudgeted and unreasonable fee to importers and exporters, costing anywhere from hundreds of dollars per consignment and up to hundreds of thousands of dollars in some circumstances.”

Additionally, the COVID lockdowns in China are also having a major impact on importers’ businesses according to David Aherne, founder of Across the Ocean Shipping, who are currently having a “seemingly greater impact” on Australian importers, due to the prevalence of the country’s numerous manufacturing ties. David explained, “although we are observing inflation rising rapidly in Australia, consumers will not experience the full result of these supply chain delays until Q3. It is not only those that require finished commodities from manufacturers in this region that will be hit by delays, but also Australian importers who rely on parts being manufactured there.”

Furthermore, Mr Aherne believes that with the increase of manufacturing delays in Shanghai increasing to up to three months, it was “anticipated that more and more manufacturers will gradually move their business to neighbouring Asian countries, to help rectify such delays”.

Meanwhile, Shipping Australia asserts the country’s shipping problems lie closer to home stating, “while there may be higher costs for some shippers, importers and exporters who have cargo routed through Shanghai, it appears that, generally, overall costs in the ocean supply chain are currently declining. Perhaps of more interest to Australians is that, currently, there are delays of up to three days, five days and 10 days at different Australian ports. Delays unrelated to the issues in Shanghai, and it has long been noted that Australian ports are not internationally competitive.”

Whelan, S. (2022). ‘Unreasonable fees’ send Australian shippers into multi-billion dollar frenzy. Retrieved from <https://theloadstar.com/unreasonable-fees-send-australian-shippers-into-multi-billion-dollar-frenzy/> on 5th May, 2022.



VICTORIAN BUDGET INVESTING IN FREIGHT AND PORTS

The Victorian Government's latest budget for 2022/23 will include adding substantial investments into freight, ports and piers to support jobs and fund infrastructure projects.

According to the state government, \$181 million will be invested in critical maintenance works on freight lines throughout regional Victoria in order to increase the safety and reliability of freight logistics services on rail whilst also improving its efficiency.

The government will invest an extra \$3.5 million to continue the Mode Shift Incentive Scheme (MSIS), which supports more than 170 freight industry jobs and removes roughly 28,000 truck trips from Victorian roads every year.

State government officials predict that by 2015, Victoria's freight volumes will more than double, alluding to the importance for rail to take up more of a share of freight movement across the state.

Funding will be allocated to the Port of Melbourne, Australia's largest and busiest port which employs 260,000 workers and generates \$21 billion annually.

MSIS funding will support rail freight companies to ensure rail transport costs are competitive with road-helping exporters to deliver goods to ports in a more cost effective manner, as well as connect local producers to Australia.

Rail freight produces three times less carbon pollution than road freight, meaning its investments will assist in reducing emissions across Victoria plus remove trucks off the road to provide safer thoroughfares.

With the state government planning to invest \$6.1 million into a new Truganina intermodal terminal, the funding also ensures freight from the Inland Rail will stay on trains all the way to the Port of Melbourne.

In the final stage of budget funding on the transport industry, rebuilding and safety works will commence on piers and jetties throughout Victoria which forms part of an \$18 million package to help local businesses and communities transport freight quickly and safely.

Fully Loaded. (2022). Victorian Budget Investing in Freight and Ports. Retrieved from <https://www.fullyloaded.com.au/logistics-news/2205/victorian-budget-investing-in-freight-and-ports> on 5th May, 2022.

WA RAIL FREIGHT NETWORK TO RECEIVE \$200 MILLION BOOST

Western Australia's regional rail freight network will shortly receive \$200 million to fund across 4 projects, with a vision to connect the state's agricultural supply chains.

The funding comes as the first package of the Agricultural Supply Chain Improvement program, approved by both the Commonwealth and state governments. It follows a record 24 million tonne harvest and is worth reportedly \$8 billion to the state's economy. The investment aims to ensure freight infrastructure is able to meet the skyrocketing demand. Funded under the first ASCI package, the four projects are designed to enable Western Australian grain growers and other primary producers to transport their products to domestic and international markets.

The package consists of a \$22 million investment in rail siding extensions for grain bins and a further \$46 million investment towards seven additional grain rail siding upgrades to assist with loading longer trains. In addition, \$60 million will be invested in the Midland Line Main Line upgrade to facilitate heavier trains and a 20% increase in train loads. The Southern Wheatbelt region will also receive \$72 million in funding for the recommissioning of the Narrogin-Kulin rail line to service grain customers and other potential customers in that region.

Rita Saffioti, Transport minister, said the state government has already spent a record amount on regional roads and is now able to prioritise further investment in the regional rail freight network. She said, "the recent record

harvest of 24 million tonnes shows that we need to continue to invest in road and rail to provide an increasingly efficient transport network. This \$200 million will ensure our regional freight network continues to keep up with the demand now and into the future. The ASCI rail project funding, closely aligned with CBH's train loading investments, will deliver freight cost savings and grain price benefits each year to grain growers throughout the agricultural region."

For the grain growing industry and CBH, the works are predicted to assist the effort to move grain rapidly to port, immediately after harvesting in order to capitalise on strong international demand and high prices. According to Ms Saffioti, by boosting the efficiency of loading longer trains at the CBH bins, this will deliver financial returns for growers in the region. Moreover, the \$72 million Southern Wheatbelt project is intended to increase the amount of grain moved by rail while simultaneously minimising the number of trucks on regional roads.

The Commonwealth and state governments are reportedly in partnership to deliver a combined \$187 million in funding for the Wheatbelt Secondary Freight Network program. A further \$36 million in joint funding will begin the Mid-West and Great Southern Secondary Freight Network programs to further improve export connections throughout the agricultural regions.

Williams, A. (2022). WA Rail Freight Network to receive \$200 million investment. Retrieved from <https://www.thedcn.com.au/news/logistics-and-supply-chain/wa-rail-freight-network-to-receive-200-million-investment/> on 5th May, 2022.

STAFF SPOTLIGHT

MEET MARTIN MAY

DRIVER
TOMAX TRANSPORT



What do you do at Tomax?

I am a Driver who does deliveries across Sydney.

What are your hobbies and interests?

Sports and the outdoors.

What type of music are you into?

Anything and everything!

Besides necessities, name something you cannot live without?

Television.

Describe yourself in one word?

Easy going.

Do you watch or play any sports?

I mainly watch Soccer and Rugby League but enjoy most sports.

Which teams do you go for?

Rugby - Panthers

Soccer - Manchester United

A life motto that you live by?

Do unto others as they do to you.



SPOT THE DIFFERENCES

Can you spot the 5 differences between each photo?



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